CURRICULUM IN MARKETING Bachelor of Arts Degree

Professional Sales Concentration

Advisor: 2023-2024

Name:			W#				
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ACCOUNTING (6 has)	D M S GRADE Hrs	s QP	ENGLISH (0 has) / COMM (2 has)	DMS	GRADE	Hrs	QP
ACCOUNTING (6 hrs) ACCT 200	* * 3	0	ENGLISH (9 hrs) / COMM (3 hrs) ENGL 101	* *		3	0
ACCT 225	* * 3	0	ENGL 101 ENGL 102	* *		3 3	0
ACC1 225			ENGL 230, 231, or 232	* *		<u></u>	0
BUSINESS LAW (3 hrs)			COMM 211	* *		3 3	0
BLAW 231	* * 3	0	COIVIIVI 211	_		<u> </u>	0
DLAW 231			MATH (6 hrs)				
ECONOMICS (9 hrs)			MATH 105 or MATH 107/161	* *		3	0
ECON 201	* * 3	0	MATH 103 01 MATH 107/101	* *		3 3	0
ECON 202	* * 3	0	WATT 271	_		J	U
ECON 333	* * 3	0	NATURAL SCIENCES (9 hrs)				
LOON 555			BIOL SCI	* *		3	0
FINANCE (3 hrs)			PHYS SCI	— _{* *}		3—	0
FIN 381 *	* * 3	0	2 nd NAT SCI SEQ	* *		3 3	0
1 114 501			2 NAT OUT DEQ			٠ ـ	0
MANAGEMENT (12 hrs)			OTHER (9 hrs)				
MGMT 240	* * 3	0	HIST ELEC	* *		3	0
+ MGMT 351 *	* * * 3	0	ART, MUS, DNC, or				
MGMT 425	* * 3	0	THEA ELEC	* *		3	0
φ MGMT 464 *	* * 3	0	*** SE 101	* *		2	0
			*** MGMT 101	* *		1	0
PROFES	SIONAL SALES			_			
	ON COURSES (27 hrs	<u>s)</u>					
+ MRKT 303 *	* * * 3	0	ELECTIVES (12 hrs)				
+ MRKT 319	* * * 3	0		* *		3	0
+ MRKT 321	* * * 3	0		* *		3	0
+ MRKT 331	* * * 3	0		* *		3	0
+ MRKT 421 SPRING ONLY	* * * 3	0		* *		3	0
+ MRKT 425 FALL ONLY	* * * 3	0					
+ MRKT 432	* * * 3	0	 Total Semester Hours Required 	: 120			
+ MRKT 444	* * * 3	0	 Total Major Hours Required: 30 				
+ MRKT Elective	* * *	0	• 1/2 business courses and 1/2 m	ajor cour	ses		
			must be taken at SLU.				
OPERATIONS MGMT &			30 Additional hours are required	d for seco	ond		
OMIS 210	* *3	0	degree.				
OMIS 320	* *3	0	+Major Courses			_	
OMIS 350	* *3	0	φ Must not be take before final 24		_		ate
OMIS 430	* *3	0	 Credit towards degree will NOT MGMT 425 & MRKT 443 	be grant	ed for bot	h	
			Credit towards degree will NOT	_	ed		
			for both MGMT 210 & CMPS 11	U			

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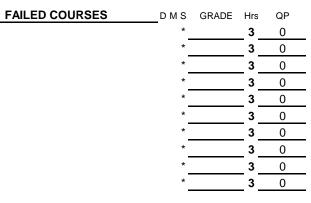
* MGMT 351, MRKT 303, FIN 381 and MATH 241 <u>must be</u> completed prior to enrolling in MGMT 464

*** Students transferring in to Southeastern with 30 or more hours are not required to complete SE 101 or MGMT 101 and should take a total of 15 credit hours of electives. SLU students who change their major to Management with 30 or more hours do NOT need to take MGMT 101 and will make up the difference in electives.

w# <u>0</u>_____ Name: 0

ADDITIONAL COURSES	DMS	GRADE	Hrs	QP
	_			

ИS	GRADE	Hrs	QP
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0



PASS COURSES D

M S	GRADE	Hrs	QP
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0
*		3	0

Cumulative

Date	НА	HE	QP	AVG
CUM:	0	0	0	#DIV/0!
MAJ:	0	0	0	#DIV/0!
SLU:	0	0	0	#DIV/0!

Degree Cumulative

HA	HE	QP	AVG
0	0	0	#DIV/0!
0	0	0	#DIV/0!
0	0	0	#DIV/0!

