#### Review of MFA results and report on curricular change

### B.A., Marketing Department of Marketing and Finance December 1, 1997

In reviewing the prior Major Field Assessment Plan, it was discovered that some of the tools for assessment no longer exist. The marketing faculty met on October 8, 1997 to revise the Major Field Assessment Plan. A copy of the changes is enclosed. In addition, the goal attainment framework was revised for use in next year's assessment process.

#### Results for 1996-97

Goal 1:	This goal is not applicable for this year since the data were not available.					
Goal 2:	The departmental exam was administered in Spring 1997. The average score was 61%, which met the goal of 60%.					
Goal 3:	The mean percent correct for SLU was 60.7, which was below the national mean percent, correct of 63.1. The sample size was small (n=10). Given all the problems inherent in getting students to take a standardized test, the marketing faculty decided to use the ETS test on a limited basis. The test will be administered every three years. The next scheduled administration is 2000.					
Goal 4:	This goal is not applicable for this year since the data were not available.					
Goal 5:	This goal is not applicable for this year since the data were not available.					
Goal 6:	This goal is not applicable for this year since the data were not available.					

#### GOAL ATTAINMENT FRAMEWORK

## B.A., Marketing Department of Marketing and Finance

## Academic Year 1996-97

## December 1, 1997

	Much Less	Less		More	Much
	than	than		than	More than
Expected Outcome	Expected	Expected	Expected	Expected	Expected
% of alumni who are satisfied with the			80%		
marketing program according to the SLU					
Undergraduate Alumni Survey					
% of students scoring 60% or above on the comprehensive departmental examination			75%		
average scores in the ETS Major Field			upper		
Achievement Test in Business			75% of		
Achievement Test in Business	:		national		
			scores		
% of graduates who believe they are well			75%		
prepared to apply the knowledge learned in			7370		
the marketing program to business decisions					
according to the SLU Undergraduate					
Alumni Survey					
% of alumni who are currently employed in			85%		
a "marketing related position" according to			0370		
the SLU Undergraduate Alumni Survey					
			050/		
% of alumni who believe the marketing			85%		
program provided an excellent preparation					
for entering their career field and/or					
continuing their education according to the					
SLU Undergraduate Alumni Survey					

#### GOAL ATTAINMENT FRAMEWORK

# B.A., Marketing Department of Marketing and Finance

## Academic Year 1997-98

## December 1, 1998

	Much Less than	Less than		More than	Much More than
Expected Outcome	Expected	Expected	Expected	Expected	Expected
% of alumni who are satisfied with the quality of the marketing program according	•		75%		
to the SLU Undergraduate Alumni Survey					
% of students will score 60% or better on their first attempt to take the "Basics of Marketing" exam in Marketing 444			50%		
% of marketing program graduates responding to the SLU Undergraduate Alumni Survey will indicate that they are currently employed "in the area of my SLU major" or "in an area related to my SLU major"			75%		
% of marketing program graduates responding to the SLU Undergraduate Alumni Survey who are continuing their education will respond "effectively" or "very effectively" to the SLU survey of Undergraduate Alumni question, "How effectively did your educational experiences at SLU prepare you for graduate/professional school?"			75%		